



The University of Georgia

Office of the Senior Vice President for Finance and Administration
Procurement Office

October 7, 2005
Revised January 1, 2007

BLUESOCKET WIRELESS EQUIPMENT Contract Information Sheet

UGA Agency Contract Number		0038746	
THIS CONTRACT IS AVAILABLE FOR USE BY ALL USG INSTITUTIONS And other entities in the State of Georgia			
Effective Date	OCT 7, 2005	Ending Date	OCT 6, 2007
Contract Vendors:			
All quote requests and orders are to be directed to Authorized Distributors			
GIBSON TECHNICAL SERVICES		230 MOUNTAIN BROOK CT CANTON, GA 30115	
CONTACT: JAY BUCKALEW jbuckalew@gibsontech.com		Ph# 888-849-9287 Fax# 770-345-1676	
PROSYS INFORMATION SYSTEMS		4900 AVALON RIDGE PKWY NORCROSS, GA 30071	
CONTACT: ROB MEEKS rmeeks@prosysis.com		Ph# 888-337-2626 Fax# 770-349-1915	
PERKET TECHNOLOGIES		2491 Radcliffe Ct. Dacula, Ga 30019	
CONTACT: CAROLYN KEANE ckeane@perket.com		Ph# 770-881-7829 Fax# 678-889-5116	

BLUESOCKET WIRELESS EQUIPMENT

Agency Contract 0038746

PRODUCT PRICING SCHEDULE

List prices available starting on the following page (North American Price List)

DISCOUNT PERCENTAGE: **33% off list price** (see exceptions below)

The following products have a discount percentage of **25% off list price**:

- BSC-6XX products
- Bluesocket BSAP products
- Bluesocket BUN bundles - BUNDLES ARE NO LONGER AVAILABLE
- Bluesocket ANT products
- Bluesocket RF IDS products

Support discount will be at the same level as the product discount.

PER Agency Contract Terms & Conditions

Freight: All goods shall be delivered F.O.B. Destination.

HOW TO USE THIS CONTRACT

1) What is an “AGENCY CONTRACT - OPEN ?

An AGENCY CONTRACT is established by an Agency of the State of Georgia. The University of Georgia is considered an Agency of the State of Georgia. This Contract is established by and for the use of University of Georgia and other entities in the State of Georgia during the term of the Contract.

An “OPEN” contract is used when EXACT QUANTITIES are NOT KNOWN at the time the contract is established.

This is a “TERM” contract, which defines the duration - the beginning and ending date - of the Contract during which the vendor agrees to provide these products at the agreed upon (BID) price.

This Contract is established to determine pricing for Bluesocket Wireless Equipment that may be needed by various University departments and others entities in the State of Georgia during the term of the Contract.

This is a Convenience Contract - The University is not obligated to order any specific item or quantity. The University is committed only to the extent orders for products are actually placed.

2) How do I place an order for products using this Contract?

a) Product Selection:

You may review current product specifications and availability by visiting the MANUFACTURER’s website, or you may contact an Authorized Distributor to assist in Product Selection.

b) Vendor Selection:

Quotes and orders are to be directed ONLY to the dealer authorized by the manufacturer .
You may select the authorized dealer who best meets your needs -
Call any of the authorized dealers to get a price on your project requirement -

c) Purchase Method:

Purchase Request - an order for a product under this Contract may be requested by initiating a Purchase Request. A copy of a quote for your requirements from one of the Authorized Dealers is to be attached to the request or forwarded separately to Procurement Office.



North American Price List

Model	Part Number	Description	GA Date	MSRP
Controllers & Accessories				
BSC-600	BSC-600-000-00-0	Bluesocket High Performance Controller with four managed GbE (10/100/1000) ports which are PoE capable, and a Protected GbE (10/100/1000) interface.	Apr-07	\$1,995
BSC-600	BSC-POE-000-00-00	Power Supply Adapter for the BSC-600 to enable Power Over Ethernet (PoE).		\$185
BSC-1200	BSC-1200-000-00-0	Bluesocket High Performance Wireless Controller with 10/100/1000 Mbps (RJ45) Managed and 10/100/1000 Mbps (RJ45) Protected Interfaces.	Apr-07	\$7,195
BSC-2100	BSC-2100-0TT-00-00	Bluesocket High Performance Wireless Controller with 10/100/1000 Mbps (RJ45) Managed and 10/100/1000 Mbps (RJ45) Protected Interfaces.		\$12,995
BSC-2100	BSC-2100-0FF-00-00	Bluesocket High Performance Wireless Controller with 1000 Base-SX Fiber Managed and 1000 Base-SX Fiber Protected Interfaces.		\$15,995
BSC-2100	BSC-2100-0TT-00-01	For Government FIPS Requirements only: Bluesocket High Performance Wireless Controller with 10/100/1000 Mbps (RJ45) Managed and 10/100/1000 Mbps (RJ45) Protected Interfaces.		\$12,995
BSC-2100	BSC-2100-0FF-00-01	For Government FIPS Requirements only: Bluesocket High Performance Wireless Controller with 1000 Base-SX Fiber Managed and 1000 Base-SX Fiber Protected Interfaces.		\$15,995
BSC-5200	BSC-5200-0TT-00-00	Bluesocket High Performance Wireless Controller with 10/100/1000 Mbps (RJ45) Managed and 10/100/1000 Mbps (RJ45) Protected Interfaces and 10/100/1000 Mbps (RJ45) Admin Interface.	Mar-07	\$32,995
BSC-5200	BSC-5200-0FF-00-00	Bluesocket High Performance Wireless Controller with 1000 Base-SX Fiber Managed and 1000 Base-SX Fiber Protected Interfaces and 10/100/1000 Mbps (RJ45) Admin Interface	Mar-07	\$35,995
BlueView Management System				
BlueView Management System	BVMS-1000-000-00-00	BlueView Management System Appliance.		\$9,995
BlueSecure Access Points				
BSAP-1500	BSAP-1500-000-00-0	BlueSecure Access Point; 802.11a/b/g; with fixed omni-directional antennas.		\$395
BSAP-1540	BSAP-1540-000-00-0	BlueSecure Access Point AP-1540; 802.11a/b/g with fixed omni-directional antennas and reverse SMA external antenna connectors.		\$545
BSAP-1600	BSAP-1600-000-00-0	BlueSecure Outdoor Access Point AP-1600; 802.11a/b/g, includes mounting bracket, PoE inserter, console cable, and 100' Ethernet cable with weatherproof connector. Does not include antennas.		\$1,500
BSAP-1700	BSAP-1700-000-00-0	BlueSecure Access Point AP-1700; 802.11b/g and 802.11a MIMO radios with MIMO high performance antennas. Requires either a PoE Injector or External Power Adapter; sold separately		\$1,295
BSAP-1700	BSAP-1700-000-BG-0	BlueSecure Access Point AP-1700; 802.11b/g MIMO with MIMO high performance antennas. Requires either a PoE Injector or External Power Adapter; sold separately		\$795
BlueSecure Access Points Accessories				
BSAP-POE	BSAP-POE-000-00-0	Power over Ethernet (PoE) injector (1-port) for use with the BSAP-15xx or BSAP-17xx. For use with 10/100 Mbps ports only.		\$70
BSAP-POE	BSAP-POE-001-00-0	Power over Ethernet (PoE) injector (1-port) for use with the BSAP-17xx. For use with 10/100/1000 Mbps ports.		\$85
BSAP-PWR	BSAP-PWR-000-00-0	External Power Adapter for the BSAP-1700 Access Point		\$50
BSAP-MNT	BSAP-MNT-000-00-0	Ceiling Mounting Kit for the BSAP-1700 Access Point		\$75
External Antenna	ANT-001-000-00-0	Cushcraft External Antenna (S24497P); dual band-802.11a/b/g directional panel		\$165
External Antenna	ANT-002-000-00-0	Cushcraft External Antenna (S24493DS); dual band-802.11a/b/g omni-directional with diversity		\$170
External Antenna	ANT-003-000-00-0	Cushcraft External Antenna (S24135DA); 802.11b/g Wide Angle Coverage directional antenna		\$215
External Antenna	ANT-004-000-00-0	Cushcraft External Antenna (S2403BPX); 802.11b/g omni-directional antennas for large coverage areas		\$150
External Antenna	ANT-005-000-00-0	802.11b/g stick omni antenna for use with BSAP-1600. Used in pairs.		\$75



North American Price List

Model	Part Number	Description	GA Date	MSRP
External Antenna	ANT-006-000-00-0	802.11a stick omni antenna for use with BSAP-1600. Used in pairs.		\$75
External Antenna	ANT-007-000-00-0	Cushcraft Panel Antenna (S24015P36NM); 802.11b/g directional antenna for use with BSAP-1600. Used for point-to-point and point-to-multipoint bridging applications		\$175
External Antenna	ANT-008-000-00-0	Cushcraft Panel Antenna (S51514WP36NM); 802.11a directional antenna for use with BSAP-1600. Used for point-to-point and point-to-multipoint bridging applications		\$150
WLAN Planner	WPLAN-001	Wireless LAN Planner software for Windows		\$7,000
BlueSecure Distributed RF Intrusion Detection				
BlueSecure RF IDS Software	BIPS-D20-010-00-00	BlueSecure Distributed RF IDS Client-Server Software for Windows with a license for up to 10 RF Sensors		\$2,250
BlueSecure RF IDS Software	BIPS-D20-050-00-00	BlueSecure Distributed RF IDS Client-Server Software for Windows with a license for up to 50 RF Sensors		\$6,995
BlueSecure RF IDS Software	BIPS-D20-100-00-00	BlueSecure Distributed RF IDS Client-Server Software for Windows with a license for up to 100 RF Sensors		\$11,495
RF Sensor	BIPS-D10-000-NA-00	BlueSecure Distributed RF Sensor 802.11a/b/g with Power over Ethernet.		\$695
RF Sensor	BIPS-D10-000-UK-00	BlueSecure Distributed RF Sensor 802.11a/b/g with Power over Ethernet UK Power Adapter.		\$695
RF Sensor	BIPS-D10-000-EU-00	BlueSecure Distributed RF Sensor 802.11a/b/g with Power over Ethernet with Continental Europe Adapter.		\$695
BlueSecure RF IDS License Upgrade	BIPS-LIC-010-00-0	BlueSecure Secure Client-Server Software Additional License Upgrade for 10 RF Sensors		\$1,995
BlueSecure RF IDS License Upgrade	BIPS-LIC-050-00-0	BlueSecure Secure Client-Server Software Additional License Upgrade for 50 RF Sensors		\$6,450
BlueSecure RF IDS License Upgrade	BIPS-LIC-100-00-0	BlueSecure Secure Client-Server Software Additional License Upgrade for 100 RF Sensors		\$11,495
BlueSecure Distributed RF Intrusion Detection				
Centralized RF Sensor	BIPS-C10-000-00-00	BlueSecure Centralized RF Sensor		\$1,795
Centralized 802.11b/g Antenna Array	BIPS-C20-000-00-00	802.11b/g Antenna Array for Centralized Sensor (required)		\$1,995
Centralized 802.11a Antenna Array	BIPS-C30-000-00-00	802.11a Antenna Array for Centralized Sensor (required)		\$1,995
Client Scanning - Check Point Integrity Clientless Security				
ICS	CP-ICS-0400-00	Check Point Integrity Clientless Security (ICS) integrated module licensed exclusively for use with 1 BSC-400. Includes 1 year software subscription.		\$500
ICS	CP-ICS-0600-00	Check Point Integrity Clientless Security (ICS) integrated module licensed exclusively for use with 1 BSC-600. Includes 1 year software subscription.		TBA
ICS	CP-ICS-1100-00	Check Point Integrity Clientless Security (ICS) for integrated module licensed exclusively for use with 1 BSC-1100. Includes 1 year software subscription.		\$1,250
ICS	CP-ICS-1200-00	Check Point Integrity Clientless Security (ICS) integrated module licensed exclusively for use with 1 BSC-1200. Includes 1 year software subscription.		TBA
ICS	CP-ICS-2100-00	Check Point Integrity Clientless Security (ICS) for integrated module licensed exclusively for use with 1 BSC-2100. Includes 1 year software subscription.		\$2,500
ICS	CP-ICS-5000-00	Check Point Integrity Clientless Security (ICS) for integrated module licensed exclusively for use with 1 BSC-5000. Includes 1 year software subscription.		\$5,000
ICS	CP-ICS-5200-00	Check Point Integrity Clientless Security (ICS) for integrated module licensed exclusively for use with 1 BSC-5200. Includes 1 year software subscription.		TBA
BSC - 400/600/1000/1100/1200 Support Options				
Support	SUP-400-STD-1	BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-400		\$255
Support	SUP-400-PRE-1	BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-400		\$305
Support	SUP-400-STD-3	BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-400		\$650



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Model	Part Number	Description	GA Date	MSRP
Support	SUP-400-PRE-3	BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-400		\$775
Support	SUPR-400-STD-1	Support Renewal - BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-400		\$255
Support	SUPR-400-PRE-1	Support Renewal - BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-400		\$305
Support	SUPR-400-STD-3	Support Renewal - BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-400		\$650
Support	SUPR-400-PRE-3	Support Renewal - BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-400		\$775
Support	SUP-600-STD-1	BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-600		15% of Product MSRP
Support	SUP-600-PRE-1	BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-600		18% of Product MSRP
Support	SUP-600-STD-3	BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-600		35% of Product MSRP
Support	SUP-600-PRE-3	BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-600		45% of Product MSRP
Support	SUPR-600-STD-1	Support Renewal - BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-600		15% of Product MSRP
Support	SUPR-600-PRE-1	Support Renewal - BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-600		18% of Product MSRP
Support	SUPR-600-STD-3	Support Renewal - BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-600		35% of Product MSRP
Support	SUPR-600-PRE-3	Support Renewal - BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-600		45% of Product MSRP
Support	SUP-1000-STD-1	BlueStandard Support Protection 1 year, M-F 5x8; Telephone Support for the WG-1000		\$450
Support	SUP-1000-PRE-1	BluePremium Comprehensive Support Protection 1 year, 7x24x365 Telephone Support for the WG-1000		\$550
Support	SUP-1100-STD-1	BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1100		\$895
Support	SUP-1100-PRE-1	BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1100		\$1,075
Support	SUP-1100-STD-3	BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1100		\$2,280
Support	SUP-1100-PRE-3	BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1100		\$2,740
Support	SUPR-1100-STD-1	Support Renewal -BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1100		\$895
Support	SUPR-1100-PRE-1	Support Renewal -BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1100		\$1,075
Support	SUPR-1100-STD-3	Support Renewal -BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1100		\$2,280



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Model	Part Number	Description	GA Date	MSRP
Support	SUPR-1100-PRE-3	Support Renewal -BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1100		\$2,740
Support	SUP-1200-STD-1	BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1200		15% of Product MSRP
Support	SUP-1200-PRE-1	BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1200		18% of Product MSRP
Support	SUP-1200-STD-3	BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1200		35% of Product MSRP
Support	SUP-1200-PRE-3	BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1200		45% of Product MSRP
Support	SUPR-1200-STD-1	Support Renewal -BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1200		15% of Product MSRP
Support	SUPR-1200-PRE-1	Support Renewal -BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1200		18% of Product MSRP
Support	SUPR-1200-STD-3	Support Renewal -BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1200		35% of Product MSRP
Support	SUPR-1200-PRE-3	Support Renewal -BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-1200		45% of Product MSRP
BSC - 2000/2100 Support Options				
Support	SUP-2000-STD-1	BlueStandard Support Protection 1 year, M-F 5x8; Telephone Support for the WG-2000		\$975
Support	SUP-2000-PRE-1	BluePremium Comprehensive Support Protection 1 year, 7x24x365 Telephone Support for the WG-2000		\$1,170
Support	SUP-2100-STD-1	BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-2100		\$1,950
Support	SUP-2100-PRE-1	BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-2100		\$2,340
Support	SUP-2100-STD-3	BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-2100		\$4,970
Support	SUP-2100-PRE-3	BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-2100		\$5,965
Support	SUPR-2100-STD-1	Support Renewal -BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-2100		\$1,950
Support	SUPR-2100-PRE-1	Support Renewal -BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-2100		\$2,340
Support	SUPR-2100-STD-3	Support Renewal -BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-2100		\$4,970
Support	SUPR-2100-PRE-3	Support Renewal -BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-2100		\$5,965



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Model	Part Number	Description	GA Date	MSRP
BSC - 5000/5200 Support Options				
Support	SUP-5000-STD-1	BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5000		\$3,750
Support	SUP-5000-PRE-1	BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5000		\$4,500
Support	SUP-5000-STD-3	BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5000		\$9,560
Support	SUP-5000-PRE-3	BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5000		\$11,475
Support	SUPR-5000-STD-1	Support Renewal -BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5000		\$3,750
Support	SUPR-5000-PRE-1	Support Renewal -BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5000		\$4,500
Support	SUPR-5000-STD-3	Support Renewal -BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5000		\$9,560
Support	SUPR-5000-PRE-3	Support Renewal -BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5000		\$11,475
Support	SUP-5200-STD-1	BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5200		15% of Product MSRP
Support	SUP-5200-PRE-1	BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5200		18% of Product MSRP
Support	SUP-5200-STD-3	BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5200		35% of Product MSRP
Support	SUP-5200-PRE-3	BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5200		45% of Product MSRP
Support	SUPR-5200-STD-1	Support Renewal -BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5200		15% of Product MSRP
Support	SUPR-5200-PRE-1	Support Renewal -BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5200		18% of Product MSRP
Support	SUPR-5200-STD-3	Support Renewal -BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5200		35% of Product MSRP
Support	SUPR-5200-PRE-3	Support Renewal -BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSC-5200		45% of Product MSRP
BlueSecure Distributed and Centralized RF IDS Support Options				
Support	SUP-BIPS-STD-1	1 Year Software Services for BlueSecure Client-Server Software for Windows		\$225
Support	SUPR-BIPS-STD-1	Support Renewal - 1 Year Software Services for BlueSecure Client-Server Software for Windows		\$225
Support	SUP-BIPS-HW-STD-1	1 Year Advanced Hardware Replacement for the BlueSecure RF Sensor		\$70
Support	SUPR-BIPS-HW-STD-1	Support Renewal - 1 Year Advanced Hardware Replacement for the BlueSecure RF Sensor		\$70
Support	SUP-CBIPS-STD-1	1 Year Advanced Hardware Replacement for the BlueSecure Centralized RF Sensor and Antenna Arrays		\$575
Support	SUPR-CBIPS-STD-1	Support Renewal - 1 Year Advanced Hardware Replacement for the BlueSecure Centralized RF Sensor and Antenna Arrays		\$575



North American Price List

Model	Part Number	Description	GA Date	MSRP
BlueView Management System Support Options				
Support	SUP-BVMS-STD-1	BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BVMS		\$1,500
Support	SUP-BVMS-PRE-1	BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BVMS		\$1,800
Support	SUP-BVMS-STD-3	BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BVMS		\$3,825
Support	SUP-BVMS-PRE-3	BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BVMS		\$4,590
Support	SUPR-BVMS-STD-1	Support Renewal - BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BVMS		\$1,500
Support	SUPR-BVMS-PRE-1	Support Renewal -BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BVMS		\$1,800
Support	SUPR-BVMS-STD-3	Support Renewal -BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BVMS		\$3,825
Support	SUPR-BVMS-PRE-3	Support Renewal -BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BVMS		\$4,590
BlueSecure Access Points Support Options				
Support	SUP-BSAP-STD-1	BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSAP-15xx/17xx/16xx		\$60
Support	SUP-BSAP-PRE-1	BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSAP-15xx/17xx/16xx		\$75
Support	SUP-BSAP-STD-3	BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSAP-15xx/17xx/16xx		\$155
Support	SUP-BSAP-PRE-3	Support Renewal -BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSAP-15xx/17xx/16xx		\$185
Support	SUPR-BSAP-STD-1	Support Renewal -BlueStandard Support Protection 1 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSAP-15xx/17xx/16xx		\$60
Support	SUPR-BSAP-PRE-1	Support Renewal -BluePremium Comprehensive Support Protection 1 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSAP-15xx/17xx/16xx		\$75
Support	SUPR-BSAP-STD-3	Support Renewal -BlueStandard Support Protection 3 year, M-F 5x8; Advanced Hardware Replacement, Software Services and Telephone Support for the BSAP-15xx/17xx/16xx		\$155
Support	SUPR-BSAP-PRE-3	BluePremium Comprehensive Support Protection 3 year, 7x24x365 Complete; Advanced Hardware Replacement, Software Services and Telephone Support for the BSAP-15xx/17xx/16xx		\$185



North American Price List

Model	Part Number	Description	GA Date	MSRP
Check Point ICS Support Options - Year 2 and beyond, 1st year is included with product				
Support	SUPR-ICS-400-SS	Support Renewal - 1 Year Software Subscription for Check Point ICS exclusively for BSC-400		\$70
Support	SUPR-ICS-400-SD	Support Renewal - 1 Year SmartDefense for Check Point ICS exclusively for BSC-400		\$70
Support	SUPR-ICS-600-SS	Support Renewal - 1 Year Software Subscription for Check Point ICS exclusively for BSC-600		TBA
Support	SUPR-ICS-600-SD	Support Renewal - 1 Year SmartDefense for Check Point ICS exclusively for BSC-600		TBA
Support	SUPR-ICS-1100-SS	Support Renewal - 1 Year Software Subscription for Check Point ICS exclusively for BSC-1100		\$140
Support	SUPR-ICS-1100-SD	Support Renewal - 1 Year SmartDefense for Check Point ICS exclusively for BSC-1100		\$140
Support	SUPR-ICS-1200-SS	Support Renewal - 1 Year Software Subscription for Check Point ICS exclusively for BSC-1200		TBA
Support	SUPR-ICS-1200-SD	Support Renewal - 1 Year SmartDefense for Check Point ICS exclusively for BSC-1200		TBA
Support	SUPR-ICS-2100-SS	Support Renewal - 1 Year Software Subscription for Check Point ICS exclusively for BSC-2100		\$280
Support	SUPR-ICS-2100-SD	Support Renewal - 1 Year SmartDefense for Check Point ICS exclusively for BSC-2100		\$280
Support	SUPR-ICS-5000-SS	Support Renewal - 1 Year Software Subscription for Check Point ICS exclusively for BSC-5000		\$560
Support	SUPR-ICS-5000-SD	Support Renewal - 1 Year SmartDefense for Check Point ICS exclusively for BSC-5000		\$560
Support	SUPR-ICS-5200-SS	Support Renewal - 1 Year Software Subscription for Check Point ICS exclusively for BSC-5200		TBA
Support	SUPR-ICS-5200-SD	Support Renewal - 1 Year SmartDefense for Check Point ICS exclusively for BSC-5200		TBA
Training & Consulting				
Training	BSI-TRA-001	Scheduled training of up to six end-user customer associates on the complete Bluesocket product portfolio given by a Bluesocket certified training instructor at a proper customer specified training site. Expenses are reasonable cost for air transportation to and from the site, transfers, accommodations and meals. Per day fee plus T&E.		\$1,500 per day plus Travel & Expense
Training	BSI-TRA-002	Additional associates above six (up to a maximum of 12 total per class)		\$200
Training	BSI-TRA-003	Scheduled training of end-user customer associates on the complete Bluesocket product portfolio given by a Bluesocket certified training instructor at a Bluesocket specified site. Students are responsible for their own expenses and travel costs.		\$1,500 per associate
Training	BSC-TRA-004	Training Notes package for use by a Bluesocket Certified Distributor training professional. There is no discount applicable to this item.		\$150
Consulting	BSI-CONSULT	Bluesocket consulting for configuration and deployment of Bluesocket Controllers, Access Points, Management Systems and RF IDS.		\$1,500 per day plus Travel & Expense

Notes:

1. Bluesocket Standard and Premium services provide coverage for a period of twelve (12) calendar months or thirty six (36) calendar months from date of invoice;
2. Standard terms of sales are net thirty (30) days;
3. FOB Worcester and / or Burlington, Massachusetts USA;
4. All sales transactions are in United States currency;
5. All sales are considered final;
6. Bluesocket, Inc. is not responsible for shipping costs, insurance, any and all taxes, or importation fees and costs;
7. All rights reserved.